



IBD Channel Wholesaler Territory Map

Our regional directors have years of experience helping financial professionals build their business. You can contact your regional director by dialing the cell phone number below. To contact your internal wholesaler, dial the toll-free number below and enter the appropriate extension.

866.324.7348

Managing Director, National Sales Manager

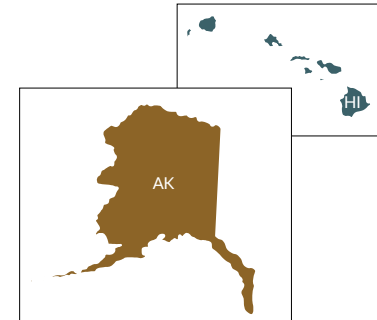
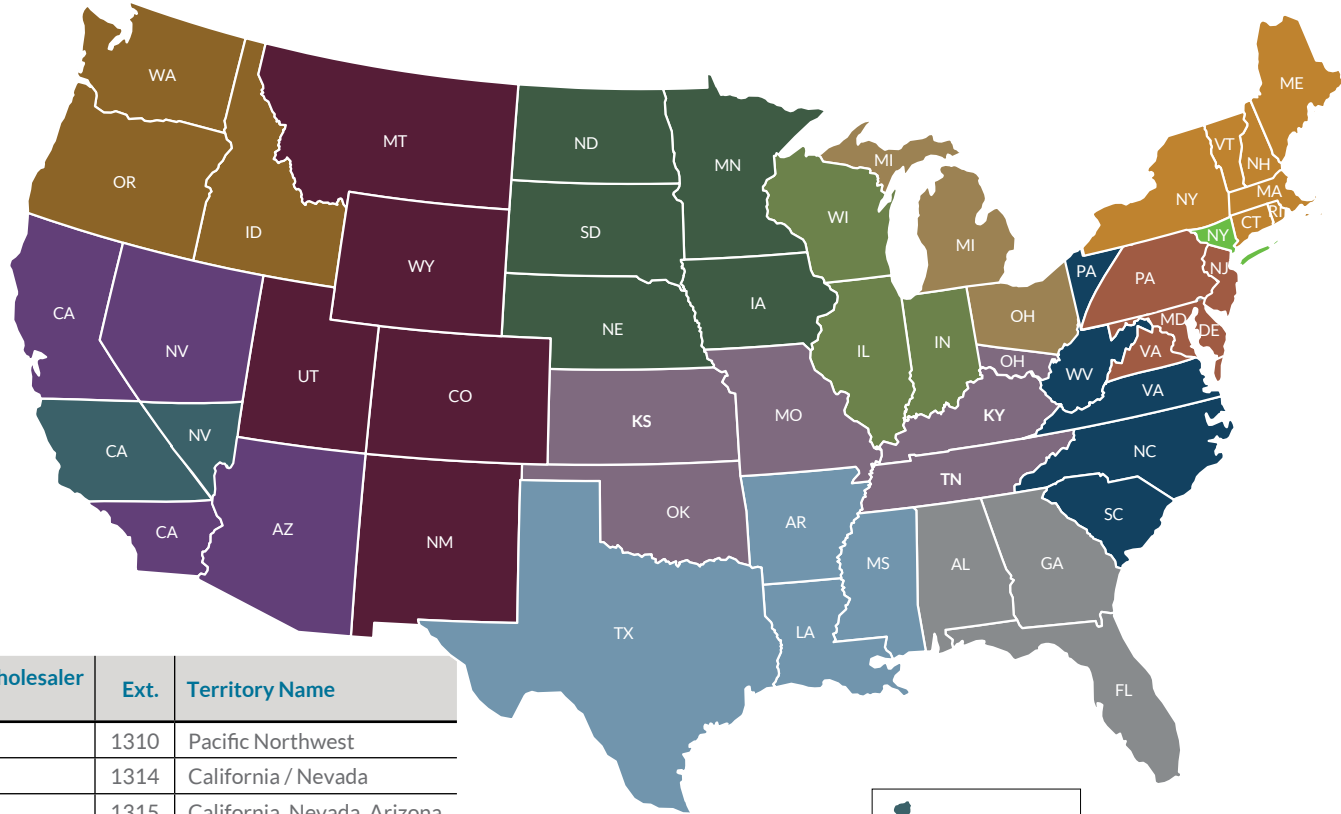
John Norris | 217.840.3900

Senior Vice President, Internal Sales

Pete Meyers | 303.339.3663

Vice President, Internal Sales Manager

Andy Palmasano | 970.214.0361



Territory	Vice President, Regional Director	Cell Phone	AVP, Internal Wholesaler 866.324.7348	Ext.	Territory Name
1	Brian Cowles	303.408.1502	Chris Marshall	1310	Pacific Northwest
2	Nicole Monlon	310.508.7749	Nate Pecherek	1314	California / Nevada
3	Bernie W. Baker III	970.691.9532	Nate Pecherek	1315	California, Nevada, Arizona
4	Jim Sears	303.506.1421	Grant Turner	1326	Rockies
5	Jeff Namendorf	713.828.9021	Paul Garvin	1313	Southwest
6	Shawn Brady	612.991.2951	Mario Persico	1162	Upper Midwest
7	Mike Murphy	708.829.2873	Ramy Sawaged	1334	Midwest / Great Lakes
8	Raleigh Strobel	720.635.9292	Bob Carmody	1235	Central
9	Lisa Johnson	734.546.2099	Sara Ingersoll	1141	Michigan / North Ohio
10	Joe Kingsley	404.803.2812	Ken Moore	1128	Southeast
11	Jason Roland	720.837.8387	Adam Lenhardt	1160	Carolinas
12	Eric Wolff Mike Carmody	703.625.4418 815.861.9209	Drew Shields	1365	Mid Atlantic
13	Gene Sullivan	917.861.2408	Ramy Sawaged	1112	New York Metro
14	Luke Castanien	303.525.7215	Dan Feathers	1312	New England